TECT Consumer Information Session

3 March 2021



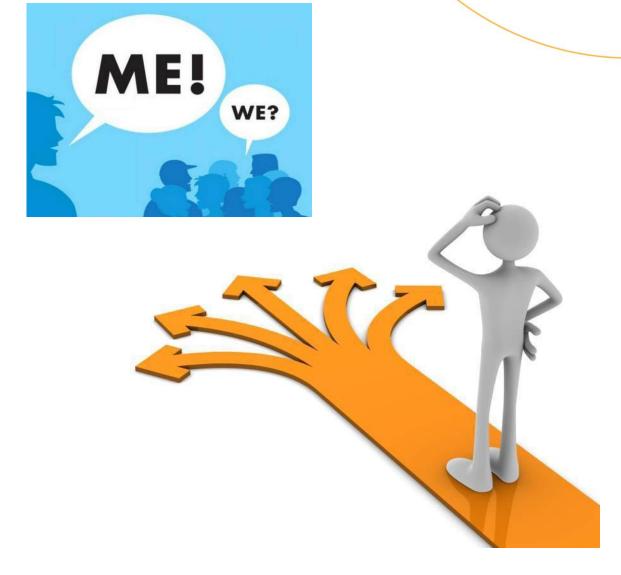
A Look Back

TAURANGA ELECTRIC POWER BOARD

IMPORTANT MATTERS RE-CEIVE ATTENTION.

A meeting of the Tauranga Electric Power Board was held in the Borough Council Chambers on Saturday last. Present: Messrs T. Lochhead (Chairman), J. Hume, J. M. Darragh, W. A. Bennett, W. J. Griffin and H. J. Gill.







History of TECT

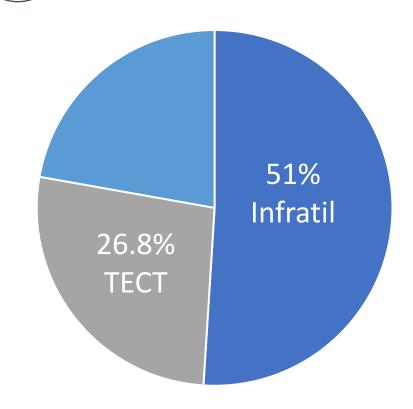
- 84 million shares were issued in the newly formed Trustpower
- Local community decided to take 50% for themselves.
- Remainder put in a trust (TECT) for the benefit of current and future generations.
- 100% of electricity consumers in the TECT district (Tauranga/Western BOP region)
 were TECT beneficiaries.
- Today it is around 59% and decreasing.



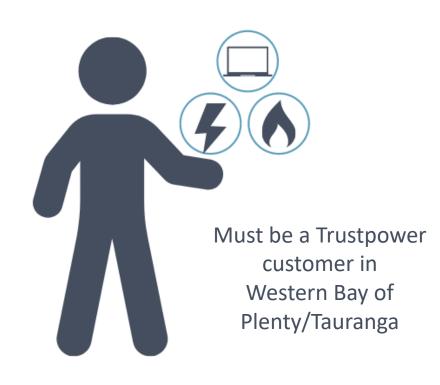
TECT's relationship with Trustpower







Trust beneficiaries







Generation



≈ 80% of EBITA

Retail



≈ 20% of EBITA

Trustpower announcement



Business

Trustpower looks to sell retail arm

This could have large implications for shareholders.

By Calida Stuart-Menteath

Thu, 28 Jan 2021



















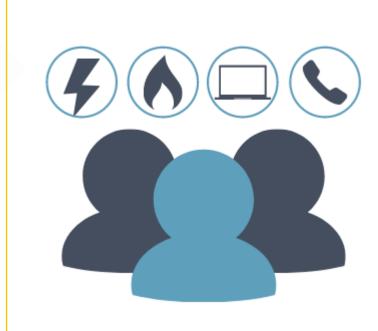






New Company

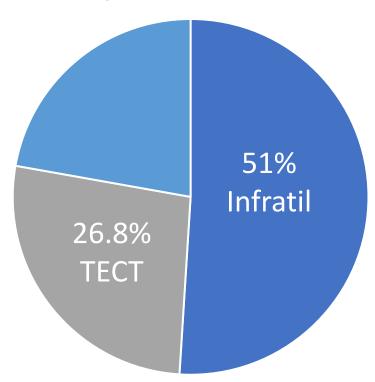
Retail







Shareholder
Trustpower Generation



7 Trust beneficiaries



Trustpower is changing, so TECT must change too.







Trustees **must act** as a result of Trustpower's potential sale of its retail business:

- to do nothing would be inconsistent with their duties Trustees must actively consider impact of potential sale on TECT, and options available
- on a sale, unless TECT restructures:
 - TECT's purpose would be frustrated
 - rebates could no longer be paid to retail consumers trust deed doesn't contemplate purchase of retail business by third party

Trustees have therefore prepared a restructuring proposal for public consultation and (subject to that consultation) High Court review





Consultation process does not involve a vote - Trustees cannot delegate their decision-making responsibility (consumers can voice their opinion in consultation process)

Some options aren't available:

- stopping the sale TECT is only a 26.8% Trustpower shareholder
- winding up TECT and distributing capital to consumers inconsistent with purpose for which TECT established



Key Principles

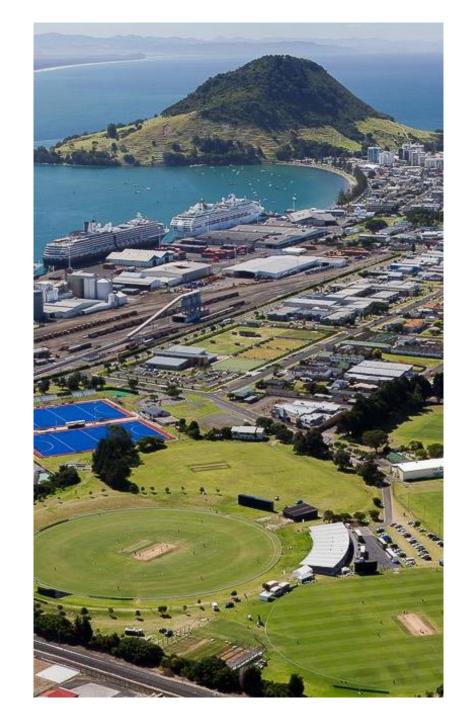
In considering options for a new structure for TECT and the transition to it, Trustees have been guided by four key principles:

- **TECT's purpose** the purpose and intent that TECT was created for.
- Maintaining TECT's capital so that the Trust can continue for future generations.
- Legal obligations and Trustee duties doing nothing is not an option.
- Fairness current beneficiaries and future generations all benefit.



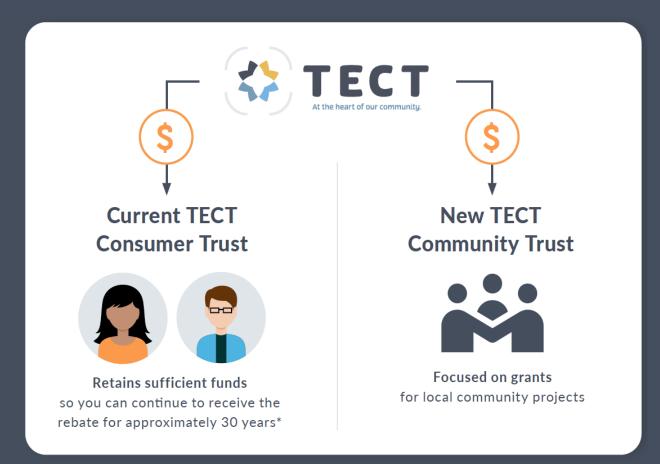
Is the rebate protected?

Yes, the TECT rebate is protected under the proposed new structure. Existing beneficiaries will continue to receive it for approximately 30 years



Proposed changes to TECT

How TECT needs to change to protect your rebate and continue to benefit the local community.



*If the conditions set out in the CIM are met



Proposed changes to TECT - Rebate

The rebate will be \$500 for the first ten years, increase to \$600 in 2030 and increase further to \$700 in 2040 (to account for inflation).

Rebates will be paid on the usual six-monthly TECT cycle.

To receive the rebate, current beneficiaries must remain a customer of Trustpower or the buyer of the Retail Business, in the district. If you leave, the rebate stops.

New customers and the current customers of the new business **do not** become beneficiaries.

As at 31 December 2050, TECT must be wound up and its remaining assets to go to the new TECT Community Trust.



Who will not get a rebate?

The following groups will not receive a rebate:

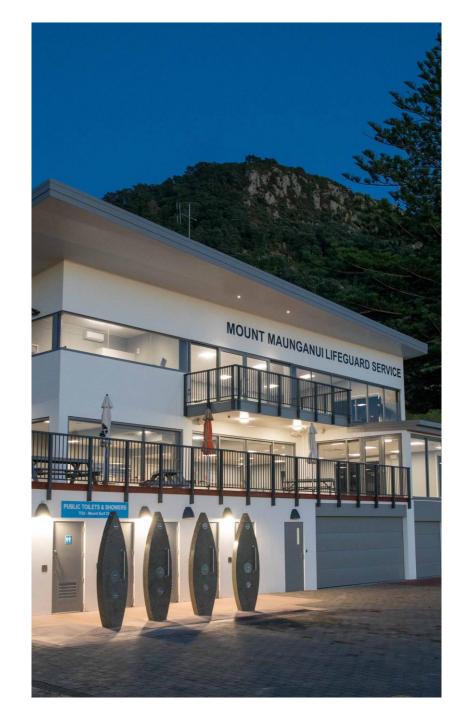
- The existing customers of the buyer of Trustpower's retail business, whether in Tauranga and Western Bay of Plenty or elsewhere.
- New customers of the buyer of Trustpower's retail business, whether in Tauranga and Western Bay of Plenty or elsewhere.

TECT Assets

TECT has developed a solution that will transfer TECT's current assets to the TECT Community Trust.

The funds required in the TECT Consumer Trust to pay the rebate will be accounted as a loan from the TECT Consumer Trust to the TECT Community Trust.

The amount and structure has been developed using customer information from Trustpower and financial modelling from KPMG and Findex.





TECT Governance

The voters from the Tauranga / Western BOP electoral rolls, will elect six trustees to the new TECT Community Trust.

Option to appoint an additional two trustees, to contribute specialist skills and diversity.

Trustees will automatically be appointed to the TECT Consumer Trust.

The current TECT trustees will become the inaugural trustees, and will then be elected on the same four year term cycles as they are currently.

The terms of appointment of trustees are staggered so that three trustees retire every two years. The next election will be held in 2022.



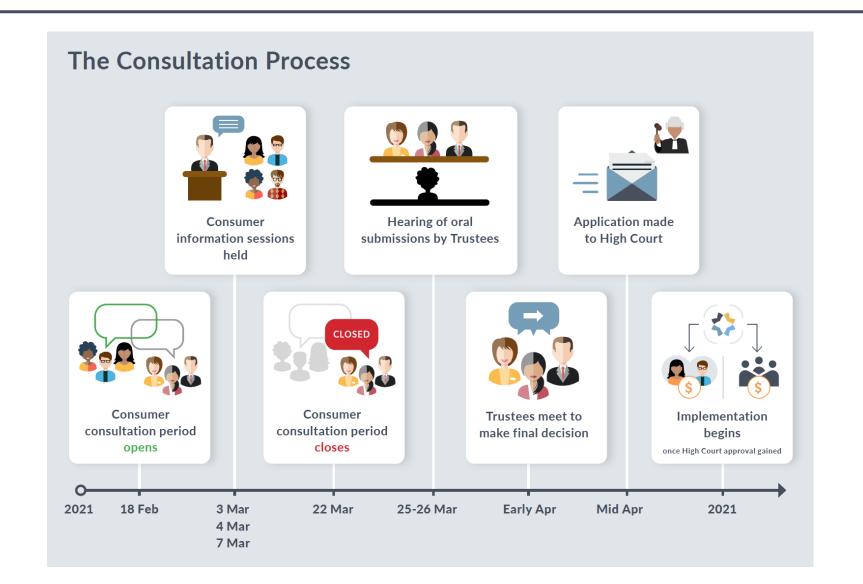
Other options that have been ruled out

In considering options for the future of TECT, Trustees have also carefully considered and ruled out the following, based on clear legal advice:

- 1. Stop Trustpower selling the retail business
- 2. Continue with the status quo
- 3. TECT remains unchanged and simply makes the customers of the new company the beneficiaries of TECT
- 4. Wind up TECT and pay out beneficiaries.



Next steps | The consultation process





Summary

- 1. Trustpower is proposing to sell its retail business
- 2. TECT must change
- 3. The proposal
 - a. The rebate has been protected for current beneficiaries
 - A new community trust will be established to benefit future generations
- 4. Trustees must take proposal to consumers, and then to High Court

Q&A

Thank you

